



股票代號:1256

# Environment、Social Responsibility、 Corporate Governance (ESG)

## 鮮活控股股份有限公司

Sunjuice Holdings Co., Limited

**NATURAL**

天然

**HEALTH**

健康

**SAFETY**

安全

**DELICACY**

美味



Presenter: Sam Wu, President

Date: 17 December, 2025

- I Company Profile Overview
- II Catering Industry & Market Overview
- III Financial Performance
- IV Competitive and Advantages
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# I. Company Profile Overview—Factory Fact



## Kunshan

- Land Area : 32,636 m<sup>2</sup>
- Factory Area : 45,806 m<sup>2</sup>
- Capacity : 73,000 MT/Year
- Group headcount : 892 employees

## Tianjin

- Land Area : 33,329 m<sup>2</sup>
- Factory Area : 18,522 m<sup>2</sup>
- Capacity : 32,000 MT/Year

## Guangdong

- Land Area : 35,675 m<sup>2</sup>
- Factory Area : 24,831 m<sup>2</sup>
- Capacity : 44,000 MT/Year

## Guangxi

- Land Area : 7,779 m<sup>2</sup>
- Factory Area : 6,869 m<sup>2</sup>
- Capacity : 6,000 MT/Year
- Property of the plant: Lease

( Company Staff as of Nov. 30, 2025)



# I. Company Profile Overview—History

Feb 1998 Fresh Life (Kunshan) Food Industry Co., Ltd. was established at Kunshan City, Suzhou, China.

May 2010 Being one of the qualified supplier providing raw materials to World Expo restaurants of customized drinks.

Mar 2011 Officially relocated to the new plant at Jujin Road, Zhangpu Township, Kunshan, Suzhou.

Sept 2012 Sunjuice Holdings Co., Ltd. was officially listed at Taipei Exchange (TPEX).

Dec 2014 Awarded “Carbon Footprint Certification” by China Quality Certificate Center (CQC).

Jan 2015 Sunjuice Industry (Tian Jin) Co., Ltd. awarded QS certification.

Jun 2015 Guangdong Sunjuice Biotechnology Co., Ltd. awarded QS certification.

Mar 2016 Sunjuice Holdings Co., Ltd. was officially listed at Taiwan Stock Exchange (TWSE) .

Nov 2016 Awarded “Top 100 of Chinese Corporate Social responsibility in Food industry” and “Staff Care Award”.

Sept 2017 Accredited to Industrialization of Jiangsu Province's Leading Agricultural Businesses.

Dec 2018 Fresh Juice Industry (Kunshan) Co., Ltd. was renamed as Sunjuice Co., Ltd.

Nov 2019 Co-organized the inauguration ceremony of the “New Chapter for Beverage Retail of the China Beverage Industry Association.”

Nov 2021 Sunjuice Co., Ltd. is honored with the “Zifeng Award - Growth Enterprise Award” in Jiangsu Province.

Dec 2021 Guangxi Sunjuice Biotechnology Co., Ltd. was founded at Guangxi Province.

May 2022 “Sunjuice Co., Ltd.” is renamed as “Sunjuice Co., Ltd.”

May 2024 Co-hosted the "Chinese Modern Barista Competition" with the China Association of Bakery & Confectionery Industry for two consecutive years.

May 2025 Established a Taiwan subsidiary, Sunjuice Taiwan Co., Ltd.





## I. Company Profile Overview—Core Products

- Product characteristics: according to the needs of different customer groups, to provide them with exclusive formula products.
- Our current products e.g. concentrated juice, flavor syrup, fruit pulp, palate granules, and fruit powder, etc., mainly supply to Food & Beverage Chain System & Food Processing Company, with a total of over 1,600 items.

Juice

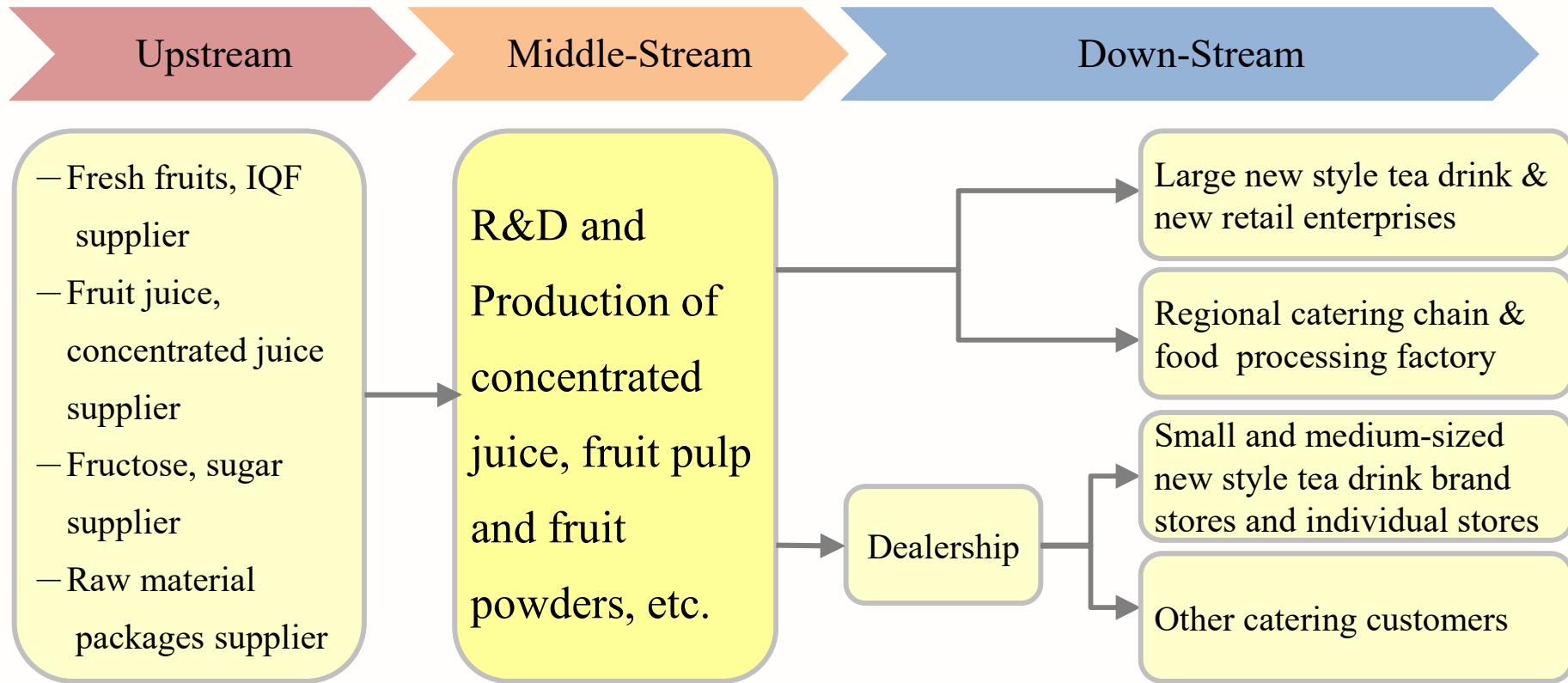


Fruit Jam / Pulp



Fruit Powder

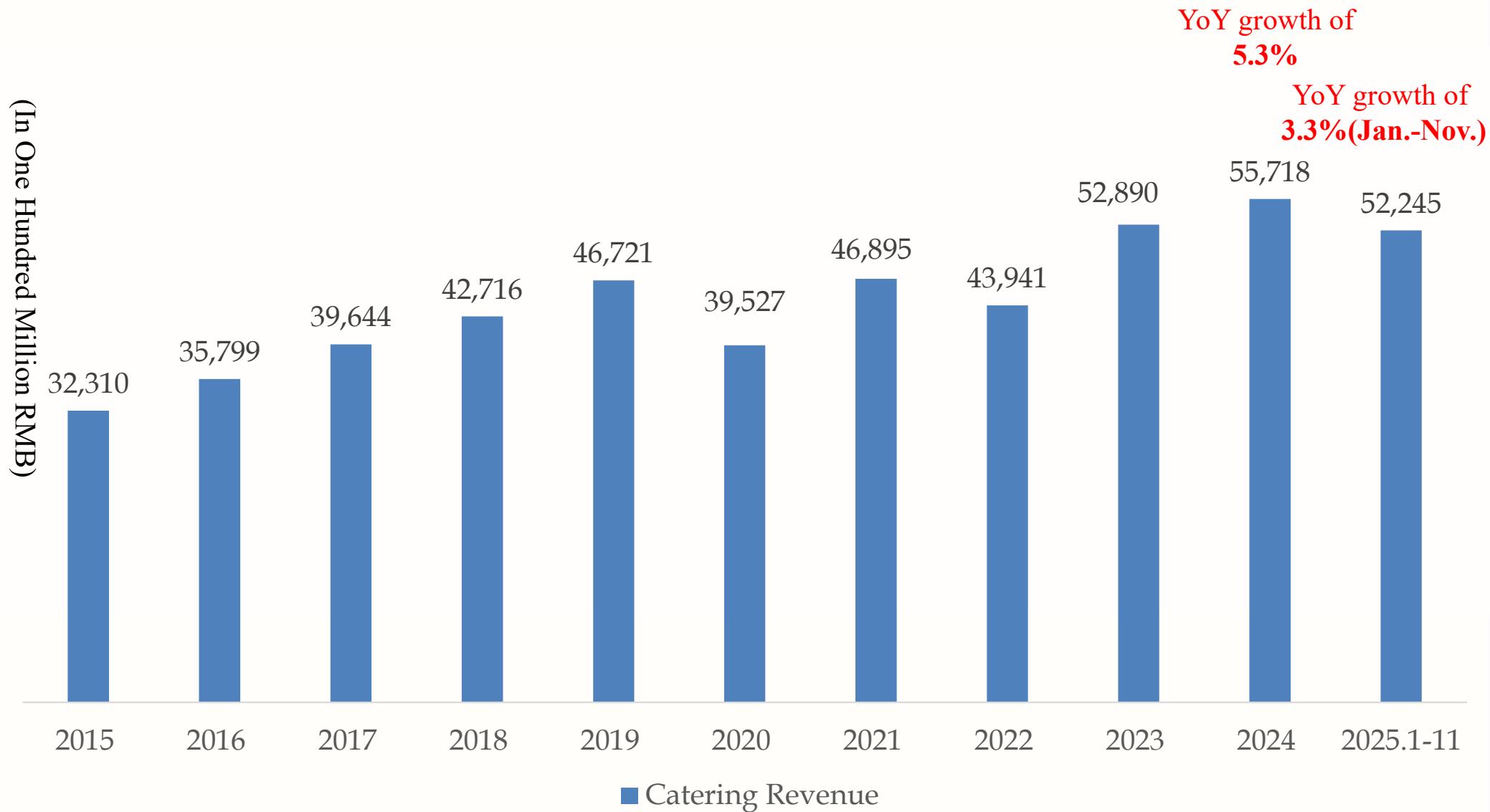




Our company is located in Middle Stream. As a raw materials supplier for prepared juice drinks.

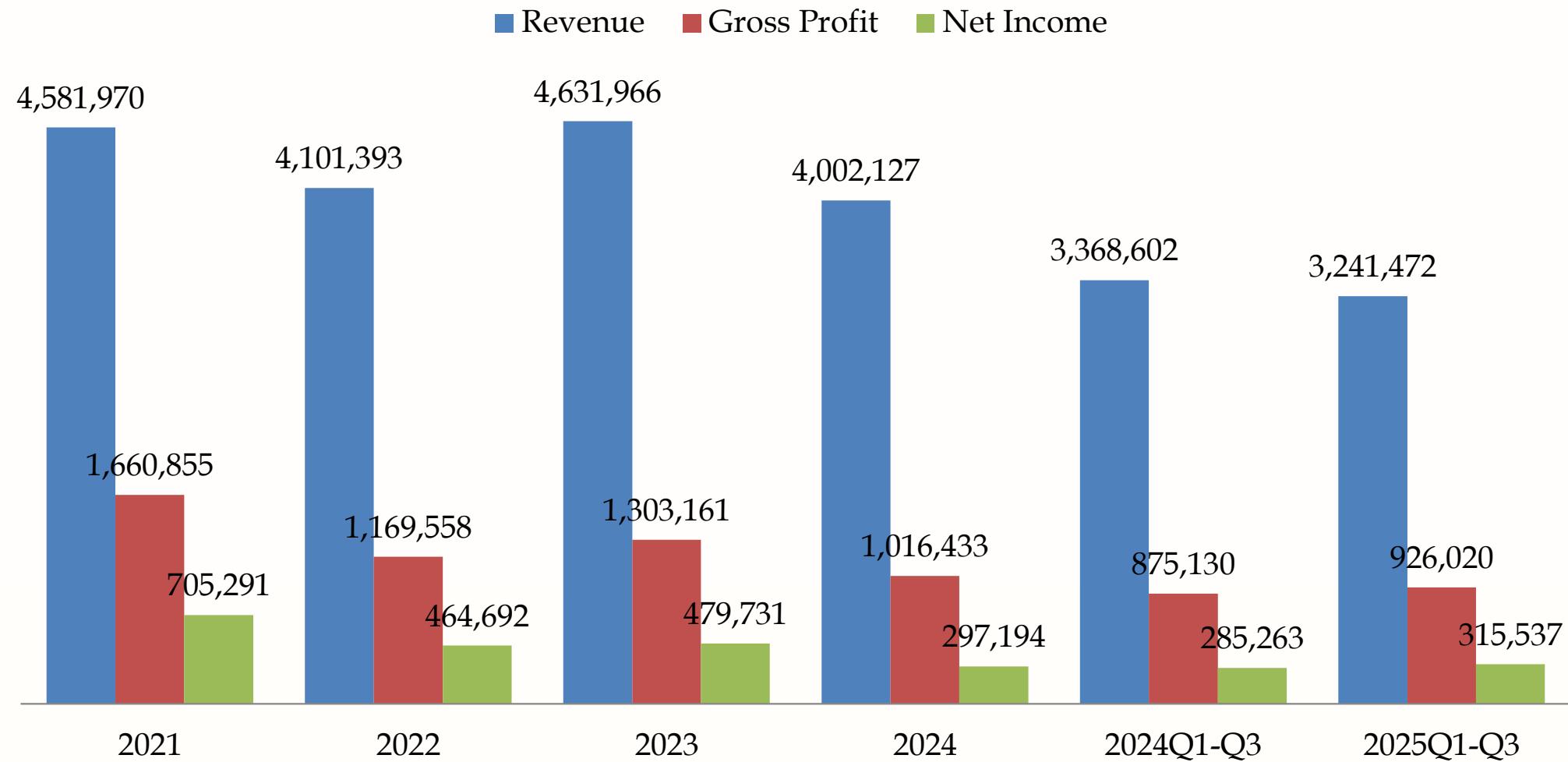
## II. Catering Industry & Market Overview

### ■ Annual Scale Growth of China's Catering Industry

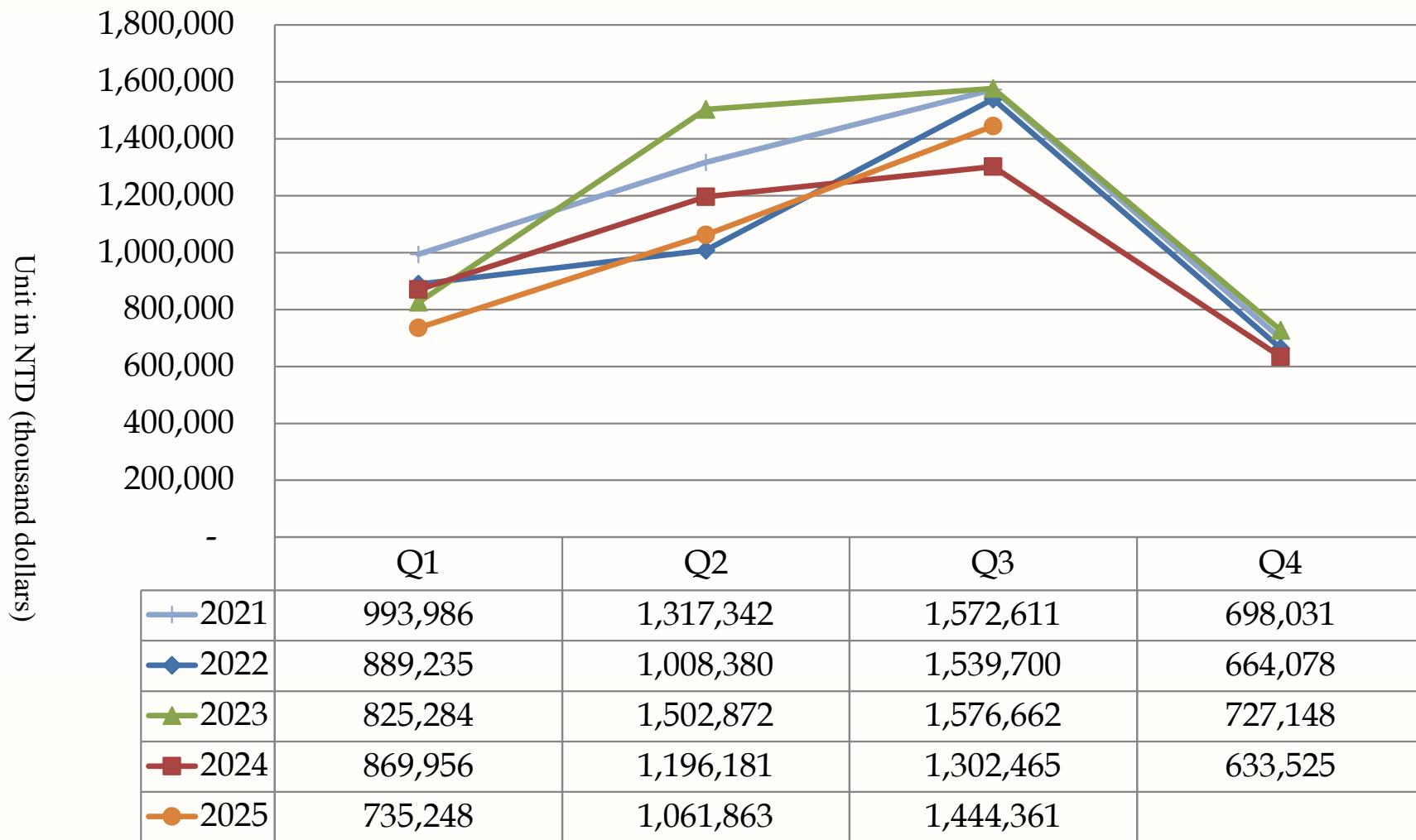


### III. Financial Performance

#### Recent Years' Revenue & Gross Profit & Net Income

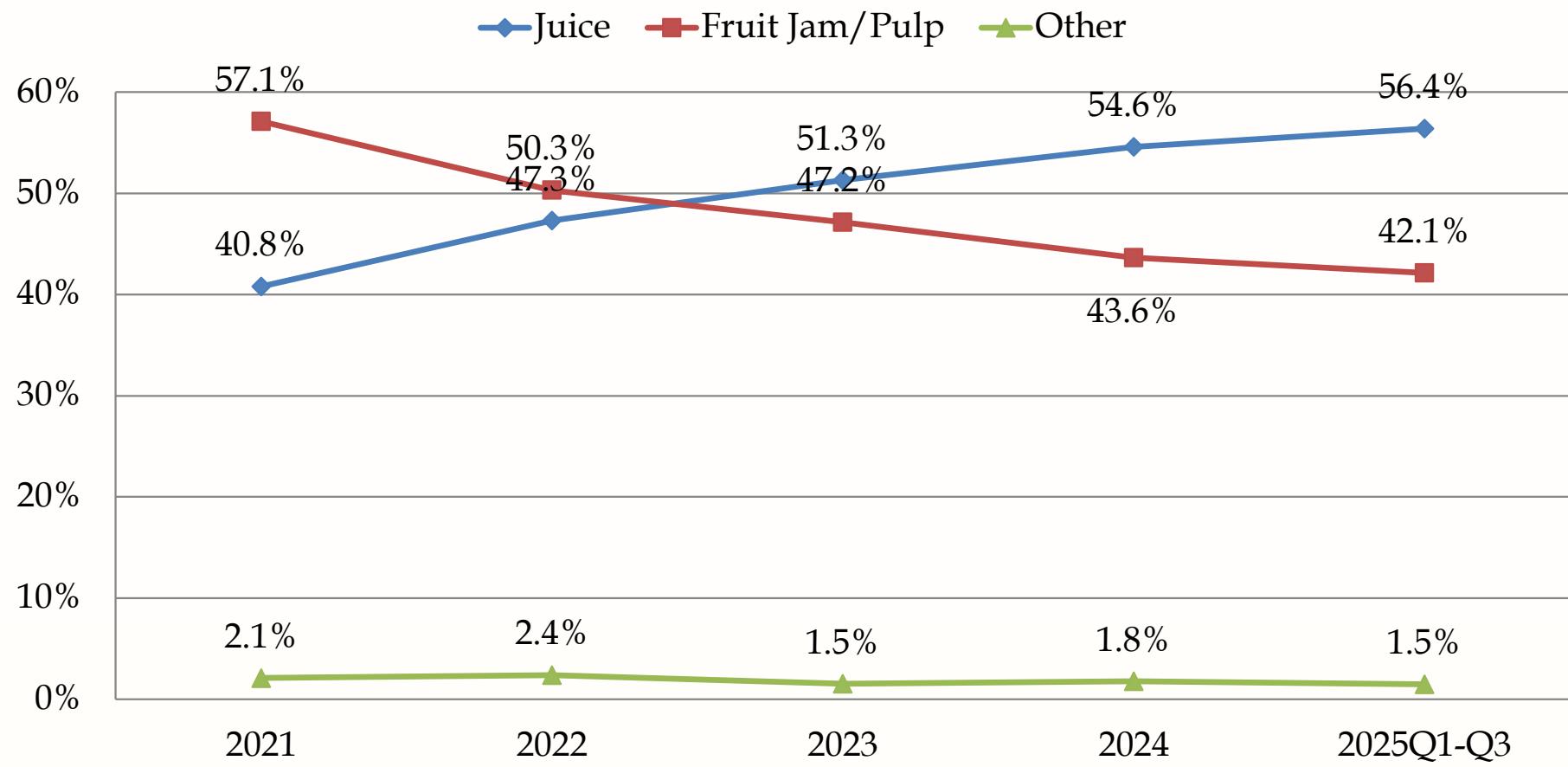


## Recent Years' Revenue (Quarterly)

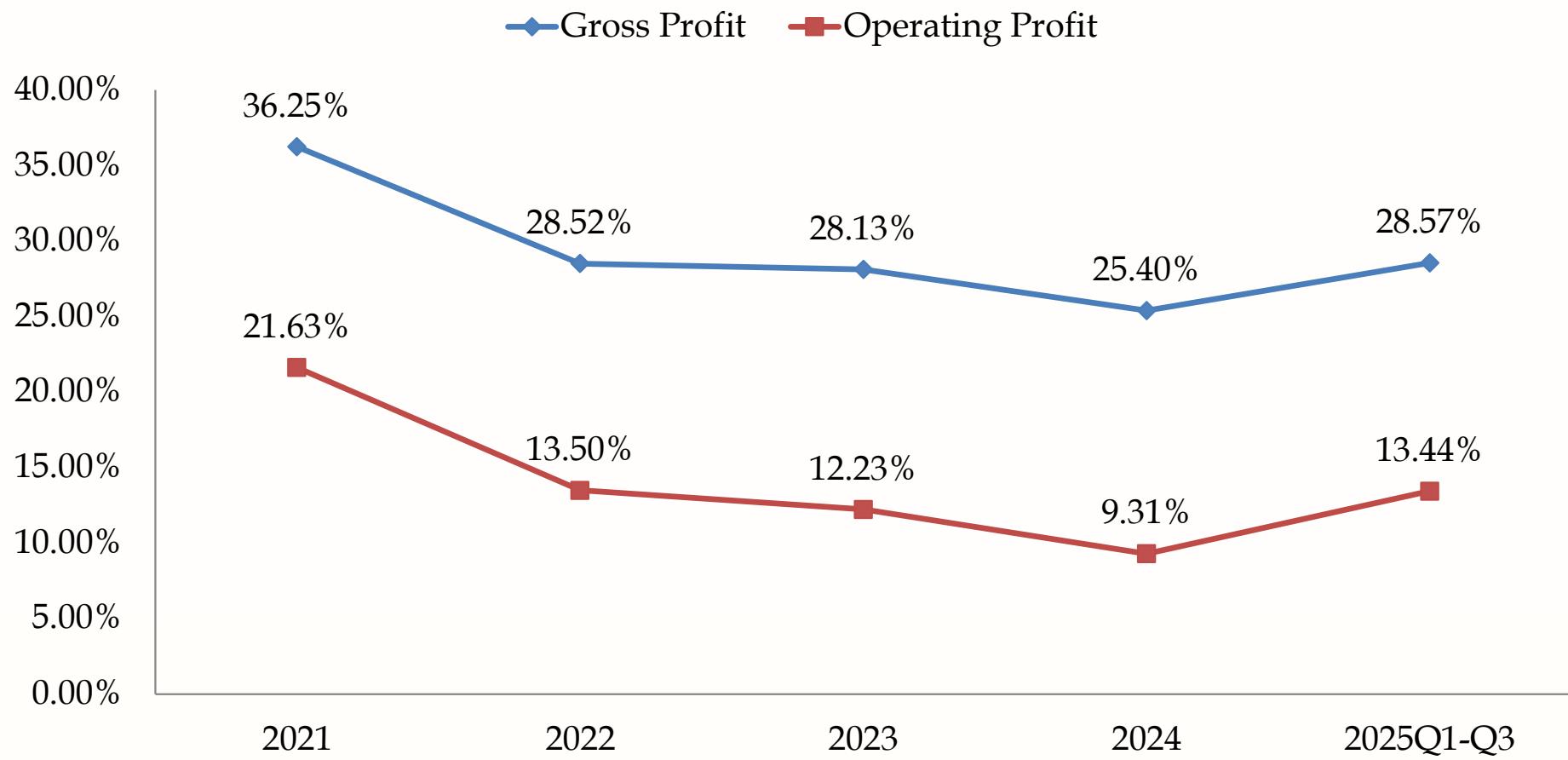


### III. Financial Performance

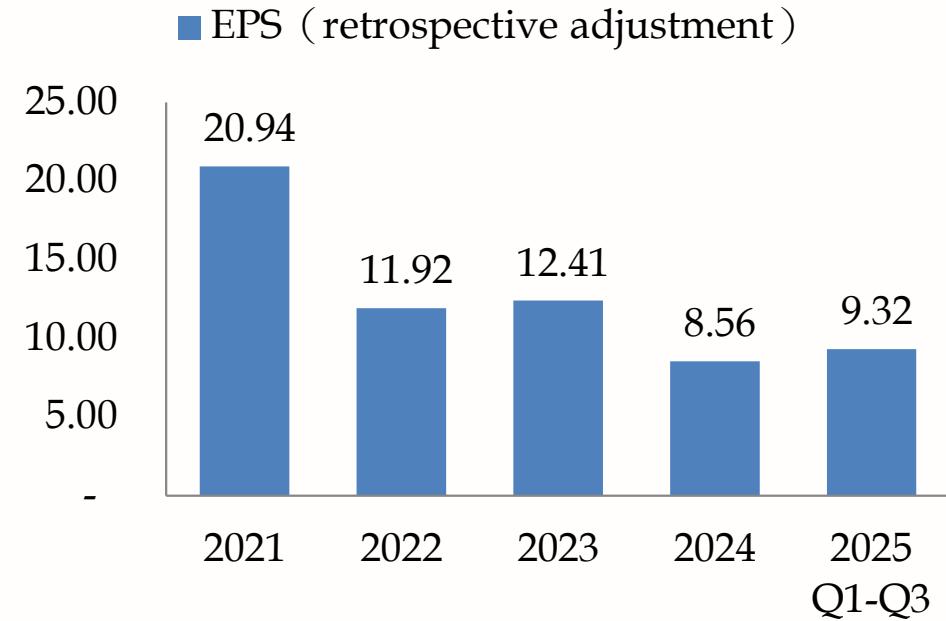
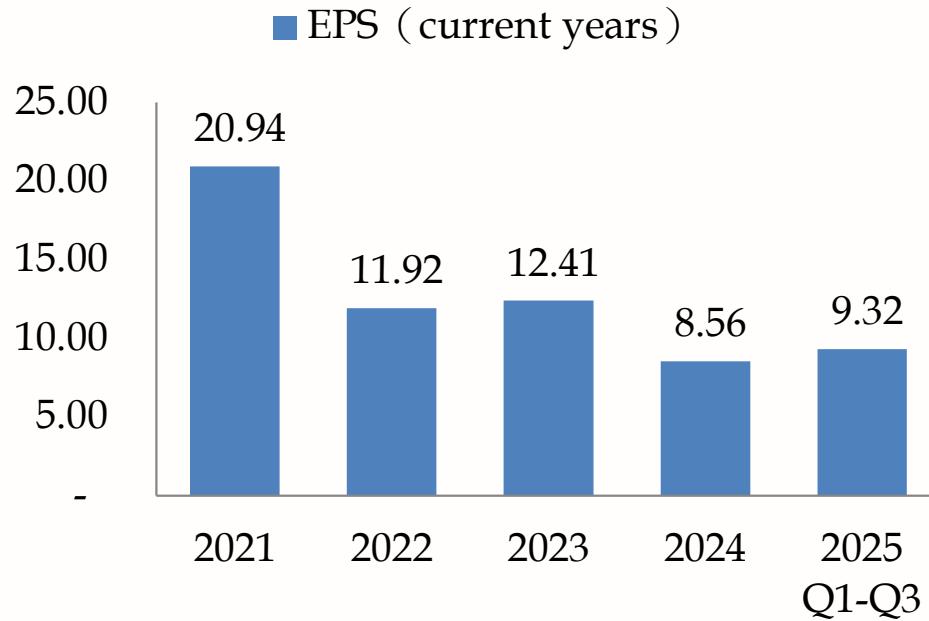
#### Recent Years' Revenue (Product Category Ratio)



## Recent Years' Gross Profit Margin &amp; Operating Profit Margin



#### Recent Years' Basic EPS



Weighted average number of shares issued for the year

Year	2021	2022	2023	2024	2025 Q1-Q3
Number of shares (Thousands of shares)	33,842	33,842	33,842	33,842	33,842

Weighted average number of issued shares (retrospective adjustment)

Year	2021	2022	2023	2024	2025 Q1-Q3
Number of shares (Thousands of shares)	33,842	33,842	33,842	33,842	33,842

### III. Financial Performance

#### ■ Accounts Receivable Analysis & Proportion

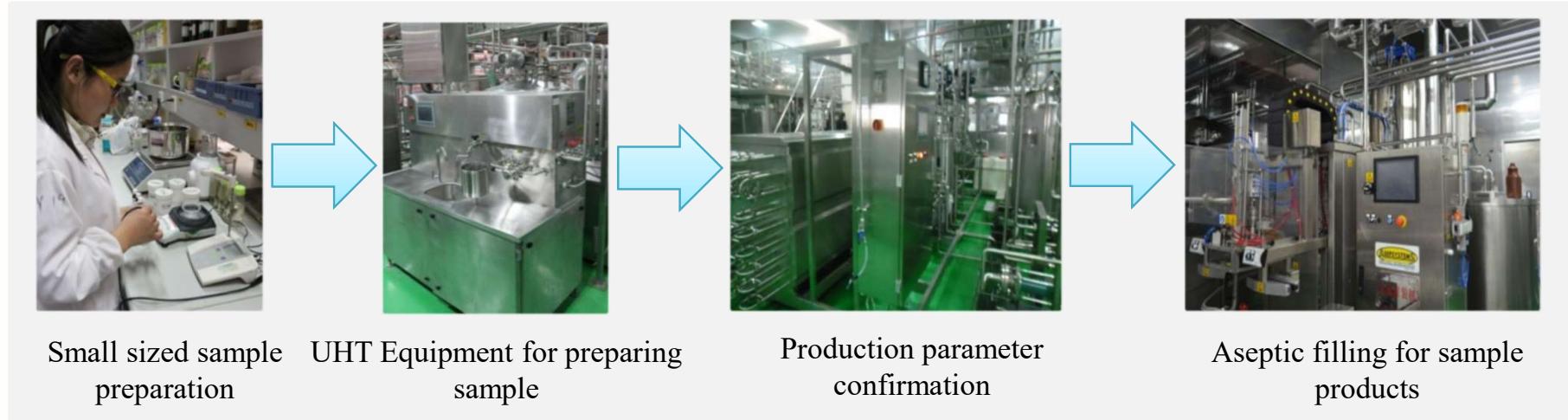
With effective accounts receivable control & perfection of client management system, we have the actual occurrence of bad debt accounts for a small proportion of the last five years.

Item	Unit in NTD (thousand dollars)				
	2021	2022	2023	2024	2025Q1-Q3
operating revenue	4,581,970	4,101,393	4,631,966	4,002,127	3,241,472
bad debt ratio	0.00%	0.02%	0.06%	0.00%	0.00%

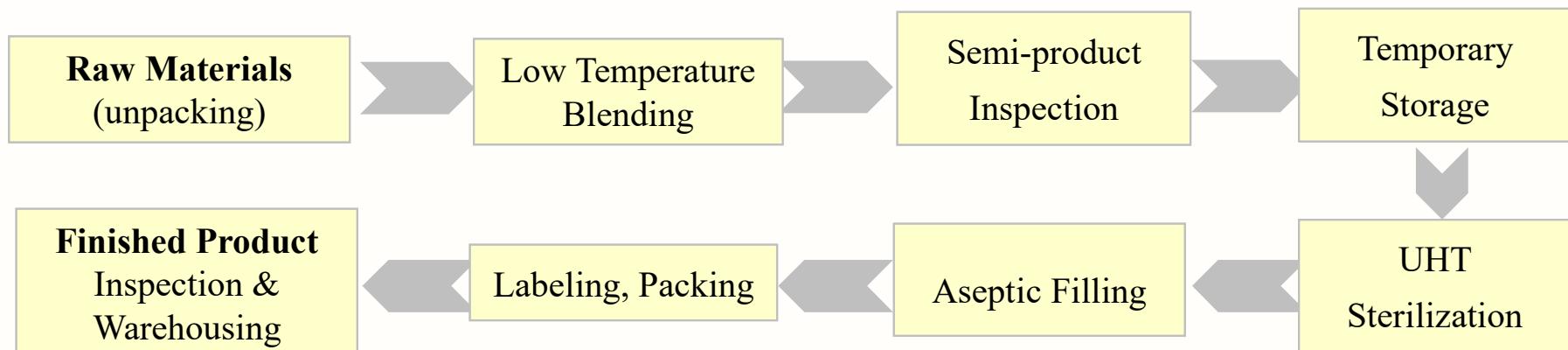


### ■ Research and Development Innovation Ability and Patented Technology

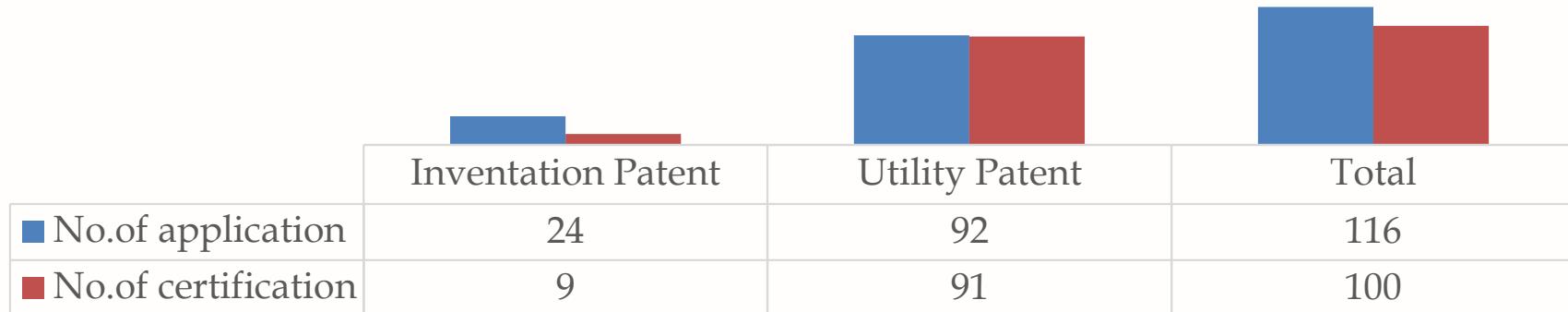
1、A one-stop pilot plant for innovative ideas, cost analysis and product completion in 24 hours



2、Aseptic Filling Standardized Production Process



### 3. Patent Technology



### 4. Product Development Results

1,782 new product development cases received by customers

1,285 new product development cases received by customers and registered by R&D department

527 new product cases completed

### 5. Core Technology

2021	2022	2023	2024	2025
Oat enzymatic hydrolysis technology	Research of water-soluble pigment homeostasis	Research on shaped palate granules	Plant-based dairy research	High temperature resistance granules

### ■ Lean Manufacturing Plant (Toyota Production System)

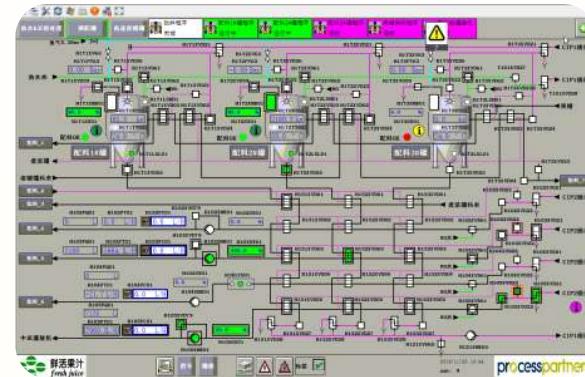
- Kanban management— raising employee's independence, E-Kanban enhancing flexibility
- ERP system analysis – build up standardized quality standards & production management performance indicators
- Establishment of Traceability & Product Resume System by applying barcode technology
- The real-time quantity management of MES is built, and the quality of control and control of production process is improved.
- The product realizes super net filling and aseptic filling, and constantly improves the quality.



Table showing production data (Estimated values):

車間	產線	成品	品名	計劃產量	正常產量	待處理量	得率	狀態	統計
30	果粒 8	1509801	鮮活神曲柚子茶	600.00	0.00	0.00	0.00%	待生產	品項數: 44 46
31	中式 1	1001039	鮮活神曲濃湯	300.00	0.00	0.00	0.00%	待生產	鍋 數: 109
32	果粉 2	1102005	鮮活神曲濃湯	600.00	600.00	0.00	100.00%	待裝箱	成品量: 115.3 吨
33	果粉 2	1102008	鮮活神曲濃湯	1000.00	1001.00	0.00	100.00%	待裝箱	半成品量: 75.2 吨
34	果粉 2	1102012	鮮活神曲濃湯	600.00	600.00	0.00	100.00%	待裝箱	生產進度: 43% 11%
35	果粉 2	1102025	鮮活神曲濃湯	300.00	300.00	0.00	100.00%	待裝箱	包裝進度: 43%
36	果粉 2	1105102	鮮活神曲濃湯	300.00	301.00	0.00	100.00%	待裝箱	
37	果粉 2	1540502	鮮活神曲濃湯	30.00	30.00	0.00	100.00%	待裝箱	
38	果粒 1	1001242	鮮活神曲濃湯	1000.00	966.00	0.00	96.60%	待裝箱	
39	果粒 4	1001353	芒果奇遇濃湯	1000.00	998.00	0.00	99.80%	待裝箱	
40	果汁 3	1003009	鮮活神曲濃湯	5000.00	4804.80	0.00	96.09%	待裝箱	
41	果汁 5	1405055	鮮活神曲濃湯	600.00	580.00	0.00	96.67%	待裝箱	
42	果汁 5	1405127	鮮活神曲濃湯	2000.00	2000.00	0.00	100.00%	待裝箱	

Digital signage



MES real-time online management



## IV. Competitive and Advantages—Production System

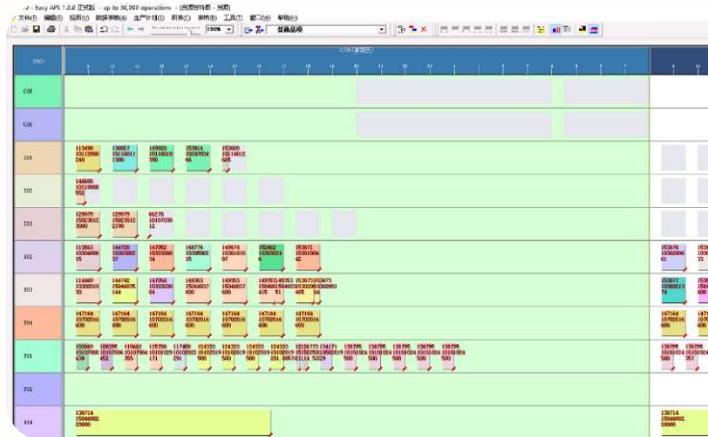
### ■ APS(Advanced Planning and Scheduling) :

Orders will be dispatched within 3 to 5 days upon receipt

- Precise production scheduling; Connect SAP system and WMS system in series.
- Realize real-time synchronization of scheduling, production and storage, improve delivery timeliness and management efficiency.
- The minimum production capacity for a single item is 100 kilograms, with an average daily order processing volume of 90 , involving 270 items. At peak times, it can handle more than three times the daily volume.

单据号	品名	净重	计划量	已生产量	已入库量	得率	状态	开工时间	完工时间
1 果汁	3.10101006 3kg特调饮料浓	3.00	1666	1640	1640	98.44	已完工	09:01:44	11:01:30
2 果汁	8 150280005 2.1kg特调芒果味	2.10	476	468	468	98.32	已完工	10:46:58	13:01:16
3 果汁	8 15046018 980ml冰柠檬水	1.28	781	768	768	98.34	已完工	08:59:07	10:35:57
4 果粒	8 15159002 2.2kg草莓冰砖(	2.20	227	0	0	0.00	已完工	08:41:54	08:52:26
5 果粒	1 10201012 1.2kg优黑C山楂	1.20	833	816	816	97.96	已完工	08:55:27	10:35:01
6 果粒	1 10201031 1.1kg优黑C茉莉	1.10	909	900	864	99.01	已完工	10:48:33	13:12:47
7 果粒	2 15371003 1.2kg特调百香果	1.20	5000	4956	4956	99.12	已完工	22:22:30	07:00:08
8 果汁	2 15046024 6kgRB原味能量饮	6.00	3750	1280	1280	34.13	装箱中	08:36:29	
9 果汁	3 15028012 2.1kg特调黑糖糍	2.10	1904	0	0	0.00	装箱中	13:06:49	
10 果粒	7 10503001 1.25kg黑糖糍糕(	1.25	3200	624	624	19.50	装箱中	10:42:49	
11 果粒	2 15371003 1.2kg特调百香果	1.20	6666	648	648	9.72	装箱中	07:19:20	
12 果粒	3 15046038 1kgRB芒果黑糖(	1.00	2000	984	984	49.20	装箱中	08:51:01	
13 果粒	5 15046010 1kgRB百香果黑	1.00	6000	1620	1620	27.00	装箱中	09:08:50	
14 果粒	7 15371004 500g特调冷冻单	0.50	15000	120	0	0.80	装箱中	12:13:50	
15 果粒	9 15023005 950g速冻慕慕果	0.95	6504	1704	1704	26.20	装箱中	08:55:15	
16 果粒	2 10702002 13.44kg黑恋恋黑	13.44	401	378	168	94.26	装箱中	08:12:15	
17 Q果	1 10401017 2kg原味晶球XHE	2.00	4000	1520	1520	38.00	装箱中	08:46:09	
18 Q果	2 15111001 2kg原味晶球XHE	2.00	5000	0	0	0.00	装箱中	08:57:39	
19 果汁	3 10101012 3kg特调饮料浓	3.00	833	0	0	0.00	未开工		
20 果汁	5 10112003 20kg冰糖子饮料浓	20.00	200	0	0	0.00	未开工		
21 果汁	5 10112009 20kg冰糖子饮料浓	20.00	30	0	0	0.00	未开工		

Real-time tracking of production status to improve management performance



Production scheduling diagram to achieve accurate scheduling

### ■ The Food Safety Laboratory

- Self inspection & systemized safety evaluation for products and raw materials .
- Establish the quality and safety management system, formulate the standard detection index.



**Gas chromatograph-mass spectrometer**

Used to detect pesticide residues, essence and spices; At the same time, formulate Standard diagram



**Particle size distribution analyzer**

The particle size of the product is controlled within a certain range to ensure the stability of the product



**Ultraviolet spectrophotometer**

Detection of color value, chromaticity, absorption, transmittance



**Refractometer**

Detection of refractive index and sugar content

### ■ Automated Warehouse Systems

- Batch management, effective series product resume system and traceability system.
- Improve storage allocation efficiency and real-time dynamic inventory management.
- Multi - position parallel management



Automatic display of cold storage warehousing information



Automatic identification of barcode for stocking



Packaging and transportation of concentrated juice area



Automatic palletizer



## IV. Competitive and Advantages—Production System

### ■ WMS( Warehouse Management System ) : Focus on warehouse informationization

- System automation : enable automatic order information flow ; support batch import of inbound and outbound documents.
- Precise inbound and outbound management : identify product specifications accurately to improve warehouse operation accuracy and efficiency.



Real-time visualization of storage locations



Order operation analysis dashboard



## IV. Competitive and Advantages—Production System

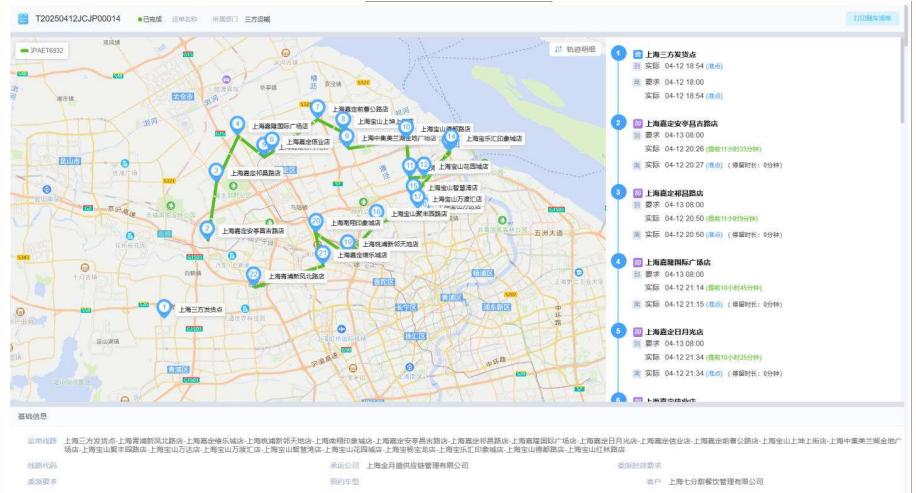
### TMS management module

- Digital service development path
- Intelligent integration of multiple terminals and online collaboration
- Integrated software-hardware solution with end-to-end digital monitoring



Intelligent integration of multiple terminals and online collaboration

鮮活控股股份有限公司 Sunjuice Holdings Co., Limited

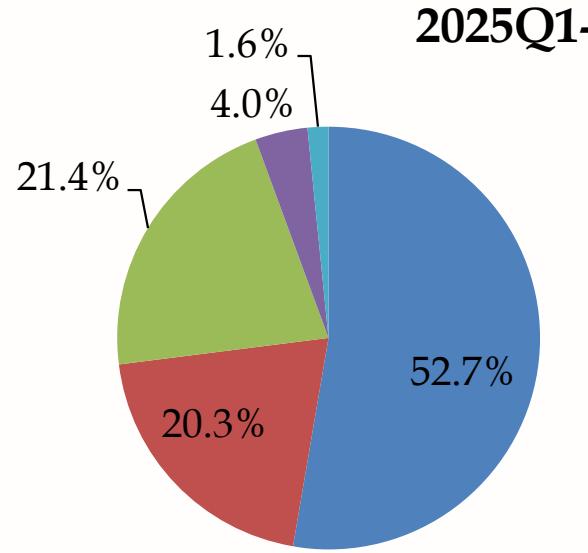
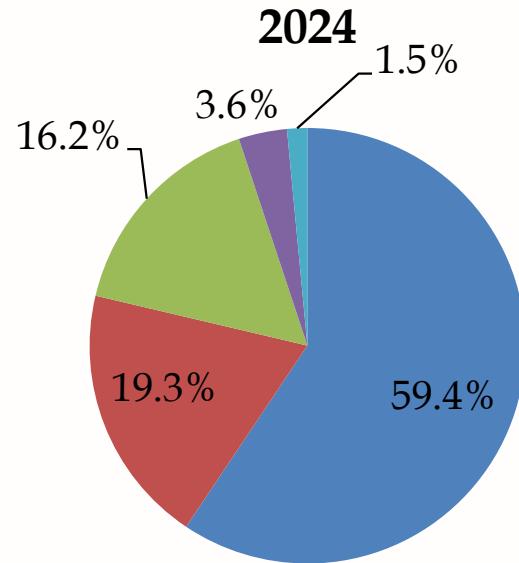


Brand delivery transportation route operation diagram



Digital service development path

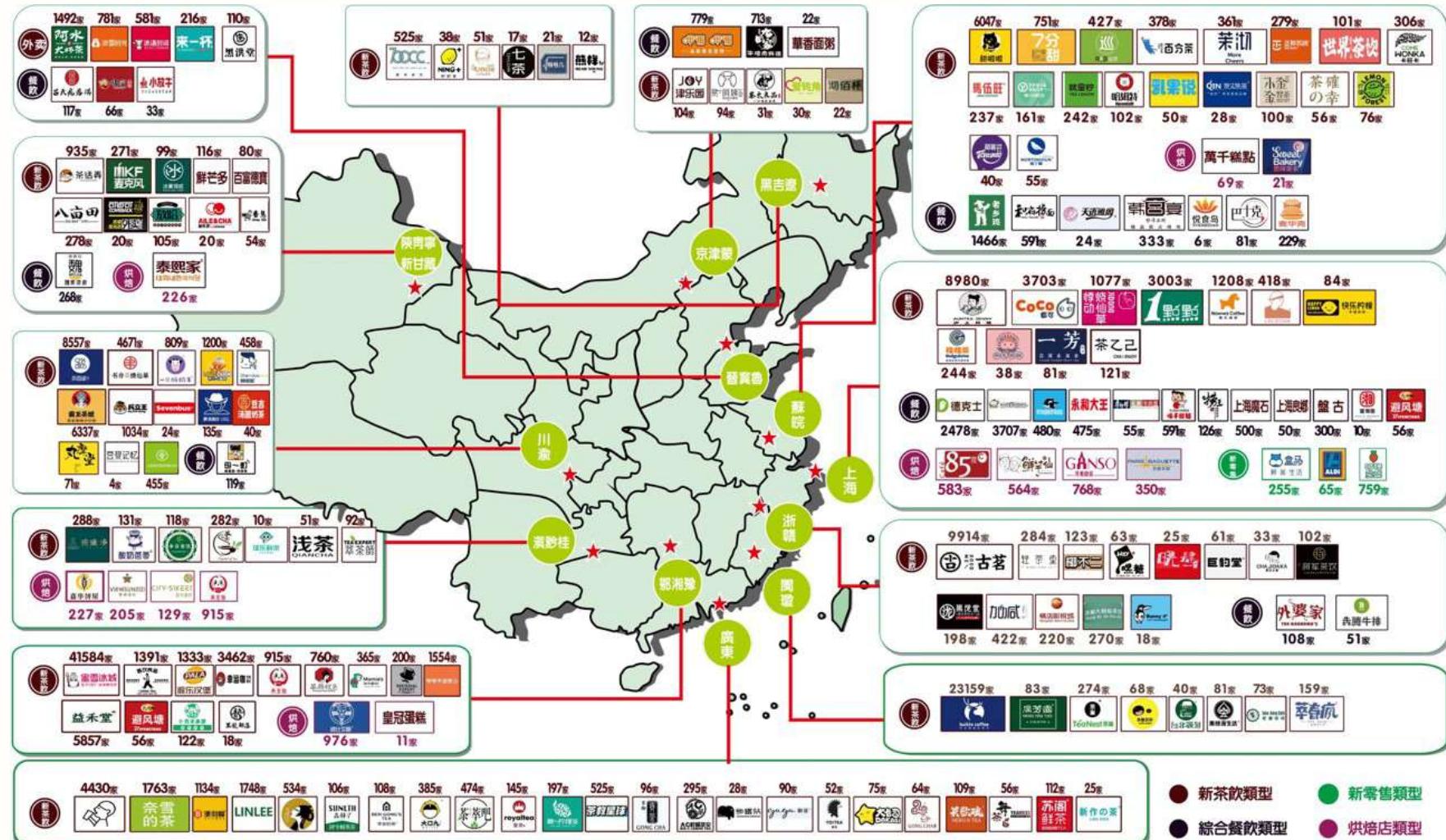
### ■ Major Customer Types



- Catering chain system customers
- Distributor system customers
- Ready to drink customers
- Factory system customers



### National Catering Chain System Customers



The number of directly cooperative stores has reached 174,500, accounting for 59.3% of the new tea beverage stores. (The proportion includes distributor services for local small and medium-sized brand stores)



## V. Business Report— System and Client Authentication

### Domestic and international system certification

境内



品質管  
理體系



HACCP  
體系



食品安全管  
理體系



食品安全管  
理體系



清真  
體系



環境管理  
體系

境外



美國FDA認  
證

低酸和酸  
化食品出  
口FCE  
註冊&SID  
註冊



印尼清  
真認證



馬來西亞  
清真認證

### We will continue to focus on in-depth development and accept on-site certifications from various industries

With high standards of material selection and raw material supply, it serves well-known domestic brand enterprises in the fields of food processing, such as the dairy industry, catering and retail.

乳业



工廠



新零售



餐飲



1,366



9239



5961



3807



2415



113

烘焙



元祖食品



恩喜村

茶飲



41584



23159



9914



8980



4671



3003



2066



1633



306

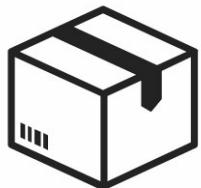


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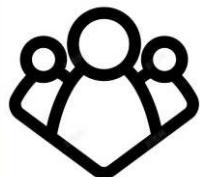
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#### ■ Kunshan Smart Factory



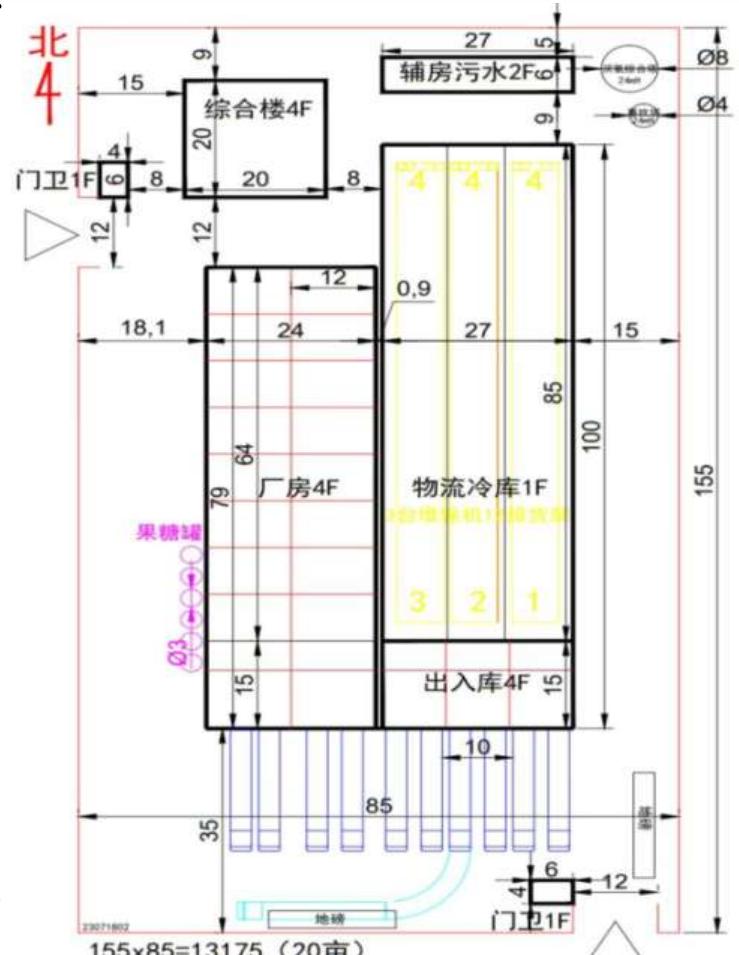
Modular, interlocking, block-like structure for easy reconfiguration and flexibility

1. Intelligent warehouse: automatic material preparation and loading.
2. Smart factory : automatic production/ assembly / packaging .
3. Intelligent quality control:automatic quality control.
4. ERP 、 MES 、 WMS and TMS system integration 。
5. Traceability Management : Trace every link such as materials, production and quality control.



Extreme cost management and team efficiency management

1. Zero inventory management
2. Combination of small lot diversification and large lot standardization.



20-mu modular factory  
schematic diagram

### ■ Production and R&D of Fruit Upstream

Located in Baise, Guangxi, with mango as the core, it integrates high-quality resources from all over the country and introduces high-quality overseas raw materials. Develop the initial processing of characteristic fruits and grasp the market demand of new style tea drink. Fully develop the whole fruit industry chain of "from field to cup" to provide more natural, healthy, safe and delicious fruit materials for the new style tea drink industry.



Baise Mango Base



Baise Mango Base



Chilled Mango Sago Cream  
with Pomelo

### ■ Five Connotations of New tea beverages



2024 Source : Compiled based on iiMedia Research、Prospectus of MIXUE Group ;  
 2022 Source : Frost & Sullivan

### ■ Flavor Granules



#### Natural and Healthy

It is made of natural Konjac rubber powder, which contains high dietary fiber and low calorie.

#### Bouncy and Fun

The palate is Bouncy and can be added to drinks and desserts at will. Fun and value!

#### Convenient

Heat and freeze resistant, room temperature storage, ready to use in open bag, save time and effort!

- Redefine juice and create a new category— Pioneer new style tea drink pre-packaged beverage





# 永續經營 (ESG)

“Riches and honors are what men desire. If they cannot be obtained in the proper way, they should not be held. Poverty and meanness are what men dislike. If they cannot be avoided in the proper way, they should not be avoided.”

The Analects of Confucius

### ■ Construct a Safer Food Supply Chain

With QR code management from raw materials production, processing, circulation and sales, constructing a real time food safety product resume.



### ■ Employee Stability

#### Employee Welfare

Transparent management of the restaurant, festival gifts and activities, family visits, English class/Kendo class/day-care/scholarship for employees' children.

#### Employee Cultivation

New employees and professional skills training, on-the-job learning of reserve cadres , educational background upgrade education, and building a continuous learning environment for all staff.



### ■ Employee Stability

Safe working environment

Introduce standardization of safety production, implement safety production training, and eliminate potential safety hazards.

Care for and maintain employees' health

Kendo and morning exercises ; various sports competitions; regular health check-ups and health talk.



Kendo promotion examination



morning exercises



Fishing competition



staff sports meet

### ■ Care For Children Farm Action

public sightseeing and fruit picking

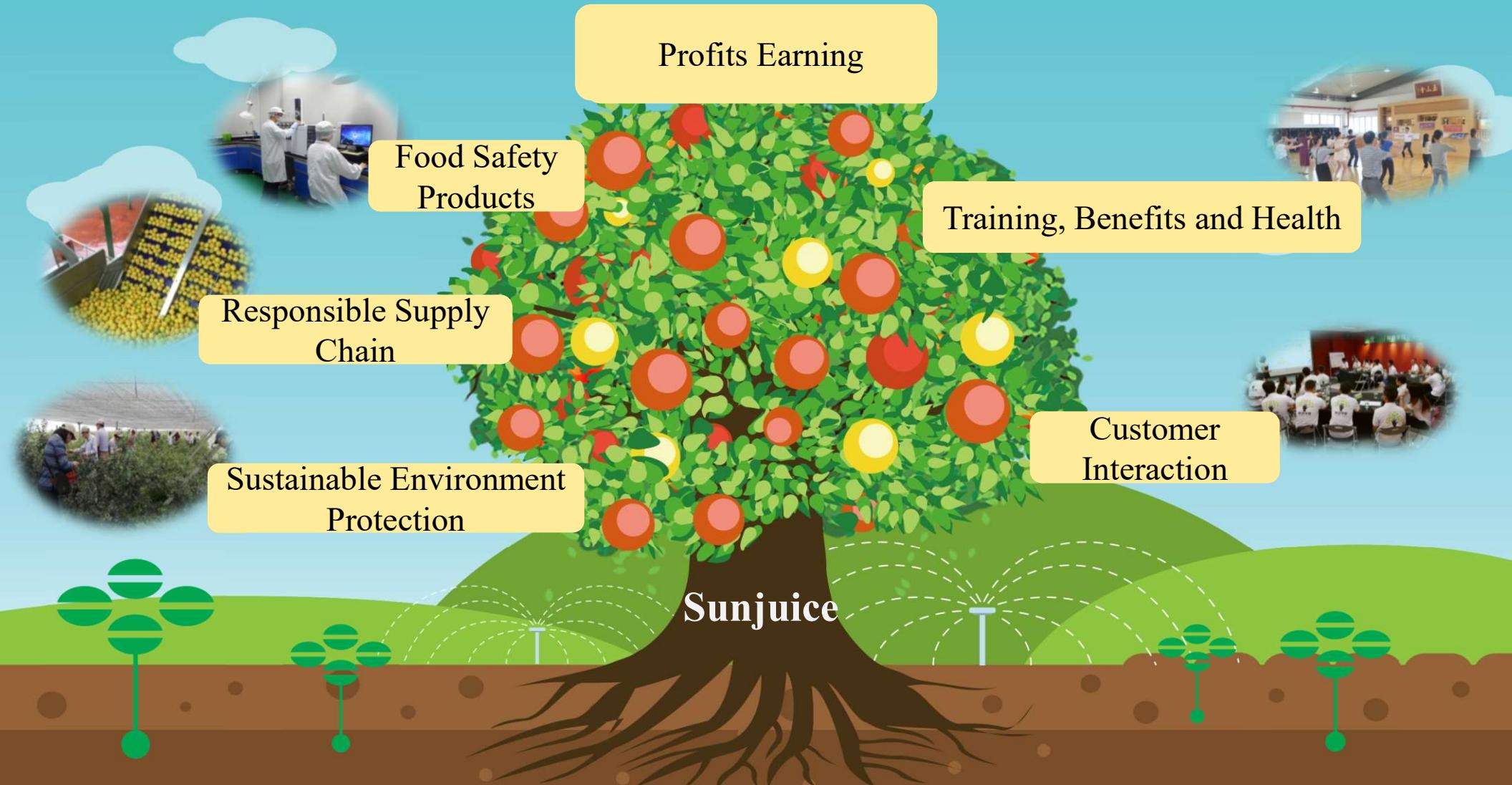
Immerse yourself in the joy of nature's bounty and enjoy the purest rural moments.

Parent-child agricultural activities and health farm events

Designing age-appropriate farming experiences and outdoor exploration programs.



## VII. Environment 、 Social Responsibility 、 Corporate Governance (ESG)



ESG - 1. Corporate Governance 、 2. Business Commitment 、 3. Social Participation 、 4. Sustainable Environment



“It is virtuous manners which constitute the excellence of a neighborhood.”

The Analects of Confucius

平安富足

Peaceful & Abundant

# Thank you for your Listening!

NATURAL

天然

HEALTH

健康

SAFETY

安全

DELICACY

美味

